

## Technical Support Manager (m/f/d) Basic Polymers and Films (BOPP)

ID F100154

### The Company

Our customer is a uniquely positioned vertically integrated gas processing and petrochemicals company that owns and operates Russia's largest gas processing business and is a leader in the Russian petrochemicals industry.

Our customer operates 26 production sites located all over Russia, has over 1,500 large customers engaged in the energy, chemical, fast moving consumer goods (FMCG), automotive, construction and other industries. The company ships petrochemical products to 60 countries.

We are looking for a Technical Support Manager (m/f) expert in Basic Polymers and BOPP in Vienna.



### Duties

- Provide technical and application support to customers, including claim management
- Develop relationships and provide pro-active support to target customers and end users
- Develop business aiming to selected accounts in order to specify and qualify materials
- Analyse, troubleshoot, and quickly resolve issues encountered by customers and end users – printing, conversion, application, installation, etc.
- Advise customers on the choice and performance of films and full
- Input your technical expertise and advice to allocated European wide projects.
- Support development process of standard and new products at customers and end-users
- Manage all technical aspects of major product launches including recommendation of quality improvements in collaboration with the Product Management
- Collaborate with Sales and Product Development team for new opportunities and specifications

- Provide technical training to end user and converters
- Continuously scan market opportunities and competitor initiative

### **Our requirements**

- Degree in Chemistry, Engineering or Polymer Science
- Previous work experience of 3+ years in a technical support, research and development or technical sales position within an international team
- Experience in B2B / “business to business” market in BOPP (biaxially oriented polypropylene films) business/ or printing and/or flexible packaging technology (Flexo and Rotogravure printing), ideally in South Eastern European markets
- Solid knowledge of polyolefin films producers (BOPP, PET, PE etc.)
- Excellent written and verbal communication and presentation skills
- Strong teamwork and customer relationship building skills
- Willingness to travel
- Excellent communication and negotiation skills in English; additional European languages or Russian is a plus

### **What we offer**

- Competitive compensation and social benefits packages
- Individual career development
- Personalized training programs
- Company health program

### **Become part of a successful company and apply now for ChemRecs for this position!**

ChemRecs is specialized in the recruitment of specialists and executives in the chemical, pharmaceutical and processing industries. Our continued growth underscores our competitive advantage.

Please submit your application documents, including your availability and salary, by e-mail to [jobs@chemrecs-recruitment.com](mailto:jobs@chemrecs-recruitment.com). We are looking forward to meeting you soon and would be pleased to clarify your first questions by phone on +49 176 43503107.

Your contact: Eleonora Miccono

Please visit our homepage: [Startseite \(chemrecs-recruitment.com\)](http://chemrecs-recruitment.com)

Follow us on XING and LinkedIn:

